



KatchaFire Corp: Thriving Hydroponic Retail and Wholesale Business, with Exclusive Import and Distribution Rights. Approx. \$2M in Sales Per Annum!



Agent Info

Name: Peter Breitlander
 Company: Krain Costa Rica
 Name:
 Country: Costa Rica
 Experience since: 2004
 Service Type: Selling a Property
 Specialties:
 Property Type: Apartments, Houses, Commercial Property
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 Languages: English, Spanish
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Listing details

Property for: Sale
 Price: USD 2,400,000

Location

Country: Costa Rica
 State/Region/Province: Provincia de San Jose
 ZIP code: 10101
 Posted: Jan 20, 2024

Description:

Introducing a unique and lucrative investment opportunity in the horticultural industry - the sale of a renowned hydroponic retail and wholesale company. This company holds a dominant position in the Costa Rican market, boasting an impressive portfolio of retail stores, distribution channels, and an expanding online presence. With annual revenues surpassing USD \$2 million and a trajectory of consistent growth, this business stands as a testament to its proven success.

Business Overview:

The Company specializes in the retail and wholesale distribution of an extensive range of indoor and outdoor farming tools, lighting solutions, pumps, additives, and supplies. Catering to both hobbyists and commercial enterprises, the Company has solidified its position as the premier hydroponic supplier in Costa Rica. Operating under the Parent Company of "Katchafire," which operates all Pachamama retail outlets in Costa Rica, in addition to a robust online store, a strategically positioned distribution center, and Import product licenses.



Unrivaled Market Dominance:

With an exceptional track record of incremental revenue growth and astute self-funded expansion, the Company has carved out a niche of market dominance since its inception in 2010. This success is underscored by brand recognition, a diverse inventory encompassing over 2,000 SKUs, and an annual revenue stream surpassing USD \$2 million. The Company's commitment to securing exclusive distribution rights from globally renowned suppliers and brands, such as Hawthorne Garden Centers Inc, Ganna Nutrients Inc, and Hydrofarm, has solidified its reputation as a trusted partner in the industry.

Strategic Vision:

Looking ahead to 2023 and beyond, the Company's visionary management is steadfastly focused on three pivotal growth pillars:

Online Expansion: Capitalizing on the rising trend of e-commerce, the Company is dedicated to the development and expansion of its online platform to serve a broader regional audience, bolstering sales and brand reach.

Retail Enhancement: The Company is committed to enhancing its retail stores to elevate customer experience and engagement, fostering long-lasting relationships with its loyal clientele.

Commercial/Wholesale Market Penetration: Leveraging its proven track record and exclusive distribution rights, the Company aims to capture a larger share of the burgeoning commercial and wholesale market.

Cannabis Legalization Impact:

The Company's strategic foresight has been further validated by Costa Rica's legalization of cannabis sales in 2022. This landmark change in legislation has opened new avenues of growth and diversification, positioning the Company to capitalize on the expanding market opportunities within this emerging sector.

Compelling Investment Proposition:

Market Leader: Undisputedly the largest hydroponic supplier in Costa Rica.

Diversified Business Model: Five retail stores, a distribution warehouse, and a robust e-commerce platform.

Exclusive Partnerships: Boasting exclusive territorial and distribution rights with renowned suppliers and manufacturers.

Seasoned Management: Core management team with over eight years of cohesive experience.

Product Expertise: Manufacturer trained and certified on major product lines, ensuring top-notch customer support and knowledge.



Don't miss this exceptional opportunity to invest in a thriving hydroponic business with a stellar reputation, a proven 15 year track record of success, and a clear roadmap for sustained growth. Enquire now to learn more about this exciting venture. Ownership group willing to entertain all offers

Common

Bathrooms: 2
Lot Size: 500 sq m

Lease terms

Date Available:

Contact information

IMLIX ID: IX5.412.633

